



# 2022 Advertising and Editorial Contest Packet

The MDDC Contest recognizes excellence in news media in Maryland, Delaware and DC. Contest categories focus on editorial, design and revenue, plus special awards for standout personnel, Freedom of Information coverage, Courage in Journalism, and News Organization of the Year.

**All contest details are at**  
<https://mddcpres.com/contest/contest-details/>

## **Deadline for Entries:**

**All entries must be uploaded to**  
<http://betternewspapercontest.com/2022MDDCContest> by 11:59 p.m. on Sunday, January 31, 2023.

## **Eligibility:**

The contest is open to staff members and freelancers of active members. Freelancers must enter through or with the permission of the publications they write for. Members of MD, DE & DC chapters of SPJ may enter editorial categories only.

## **Judging:**

The entries will be judged by newspaper professionals from the Louisiana Press Association. We will be judging their contest in 2023.

## **BNC Website Password:**

Contest manager profiles, including passwords, have been carried over from last year's contest. New to the contest or need help? Contact Sam Savage at [admin@mddcpres.com](mailto:admin@mddcpres.com) or 443-768-3281.

**OPENS: December 1, 2022**  
**CLOSES: JANUARY 31, 2023**

## **Awards:**

The 2022 MDDC Contest awards will be presented at the MDDC Annual Conference and Celebration May 5, 2023. Certificates in each division will be presented to first and second place winners. One Best of Show award is presented in each category. The News Organization of the Year award is presented to the news organization in each circulation division that accumulates the most points in the contest across all categories. First place earns three points and second place earns two points. In a tie, the number of first place wins will be the determining factor.

## **Fees:**

The fee is \$15 per entry. Entry fees may be made online in the contest portal, by credit card, or by check, payable to MDDC Press Association and mailed to P.O. Box 26214, Baltimore, MD 21210.

## **Contest Divisions**

Circulation divisions for the contest are based on each news organization's print circulation, as reported to MDDC for dues. (These are called categories within the BNC website platform.)

## **Design & Revenue divisions:**

Division A: Daily print  
Division B: Non-daily print  
Division C: Online-only

## **Editorial divisions:**

Division A: Dailies over 75,000 circulation  
Division B: Dailies from 20,000 to 75,000  
Division C: Dailies under 20,000  
Division D: Non-dailies over 20,000  
Division E: Non-dailies from 10,000 to 20,000  
Division F: Non-dailies under 10,000  
Division O: Online only publications  
Division S: SPJ-MD, SPJ-DE or SPJ-DC members only (eligible for Editorial categories only)

*Save the date!*

**May 5th**  
**Annual Conference & Awards event**

## **Just three steps to enter:**

1. Confirm your publication's membership is current.
2. Log into [URL](#) and submit your electronic entries. Each publication has a contest manager.
3. Complete your entries before Sunday, January 31, 2023. Entries must be uploaded by 11:59 p.m.

**Questions?** Please contact Rebecca Snyder at [rsnyder@mddcpress.com](mailto:rsnyder@mddcpress.com) or 443-768-3281 or Sam Savage at [admin@mddcpress.com](mailto:admin@mddcpress.com).

## **Contest Rules:**

1. Entries must be original, must not have appeared previously in other publications, and must have been published between January 1 and December 31, 2022. Entries must include publication date. Any material that appeared in member publications during the contest cycle is eligible. By entering the contest, the publisher certifies that all entries submitted were developed or created by staff members or subcontractor engaged by the news organization. Entries are original and were first published during the contest cycle as required. (This replaces the Declaration of Originality.)
2. All entries to the online and video categories are to be judged "live" online and must be made available to the judges as such, even if they are no longer available to the public. Judging will take place in February through April 2023. Entries need to be accessible during that time. **If your website has a paywall to view stories, you must provide MDDC with log-in credentials for judging access. Please note the credentials in the "comments" section of the entry.**
3. Entries may list a maximum of three individual names. Entries involving more than three staffers must be listed as a group or department. For example: "News Staff," "Art Department," or "Advertising Staff."
4. Participating news organizations must have paid their association membership dues for the contest year (2022) and be current for 2023 by the time of the Annual Conference and Celebration May 5, 2023. A news organization must be an active member of the MDDC Press Association to participate in the Editorial Contest.
5. Entries submitted in the incorrect division, if detected prior to judging, will be moved to the correct division. Otherwise, they are subject to disqualification. For contest purposes, non-daily divisions include papers published less than five times a week. Divisions are based on circulation figures filed by the publisher with the MDDC Press Association.
6. The decisions of the judges are final. Judges may declare "no contest" if the category has insufficient entries. Fees will not be returned for categories deemed no contest.
7. Individuals and teams may submit more than one entry in any category.
8. Series that overlap two years in publication dates must be entered in the year the series concluded.
9. Additional copies of certificates may be purchased after the Awards Party for \$5 each.



# Revenue & Promotion CATEGORIES

## REVENUE GENERATORS

Media organizations are under intense pressure to close new business and come up with innovative revenue strategies. Showcase your best work – and get ideas from other winners!

### New Business Concept / Wild Card (R-1)\*

Wide open to new ideas. This category may include incentives, contests, promotions, design/format ideas and non-traditional revenue sources that have produced business. Materials used in the promotion of the idea should be submitted and online components may be included.

### Best Event (R-2)\*

Submit your best event, including a description of the event, target audience, goals for the event (financial or strategic) and how you promoted the event. Entries judged on basic idea and execution. Materials used in the promotion of the event should be submitted and online components may be included.

### Advertising Campaign (R-3) \*

Single advertiser using two or more ads or news products, including digital ads, for ad campaign. Submit explanatory or promotional materials, examples of pages, scripts, etc. ROP and niche publications can be included. May be any type of ad: retail, institutional, automotive, etc. Must include how the campaign created results for the client.

## NEWS MEDIA PROMOTIONS

Getting the audience for advertisers is key. This section focuses attention on audience development.

### Community Service Program (R-4)\*

Any one community service program in whole or in part by

your publication; not expose' or editorial in nature, but an example of the publication participating in the life of the community by giving advertising support to a worthwhile subject, cause or event. Submit a brief statement as to how the program was received or the effectiveness of the program and how it was received.

### Self-Promotion Advertising (R-5)\*

Original ads that demonstrate the way you promote your publication to generate new advertisers and revenue. Submit all media or marketing materials including any digital components. This category will recognize excellence for ads that promote your publication or a specific section or the industry generally, encouraging strength and/or growth of audience or revenue. May include print ads, radio, signs, direct mail, website and digital ads, promoted social media, etc. Entries will be judged on creativity and appearance, including the basic idea, layout, copy, typography, headline, originality and effectiveness.

# Design CATEGORIES

Entries in this section do NOT need to be designed in-house. However, the idea for the design must have originated with the news organization.

### Restaurant / Entertainment Large Print ad (D-1) \*

Individual ad featuring restaurants or food (fast food to fine dining to supermarkets), entertainment, festivals, and/or sports. Published in print only, half-page or larger; black & white or color.

### Restaurant / Entertainment Small Print ad (D-2) \*

Individual ad featuring restaurants or food (fast food to fine dining to supermarkets), entertainment, festivals, and/or sports. Published in print only, smaller than half-page; black & white or color.

### Retail Large Print ad (D-3)\*

Individual ad featuring retail merchandise. Published in print only, half-page or larger; black & white or color.

\* Judged by daily, non-daily or online only, not by circulation.

# Targeted publication CATEGORIES

## Retail Small Print ad (D-4)\*

Individual ad featuring retail merchandise. Published in print only, smaller than half-page; black & white or color.

## Business (non-retail) Large Print ad (D-5)\*

Individual ad featuring non-retail business such as hotels, banks, funeral homes, health clubs, gyms, companies or services or political campaigns. Published in print only, half-page or larger; black & white or color.

## Business (non-retail) Small Print ad (D-6)\*

Individual ad featuring non-retail business such as hotels, banks, funeral homes, health clubs, gyms, companies or services or political campaigns. Published in print only, smaller than half-page; black & white or color.

## Online only ad (D-7)\*

Individual ad published only in digital format; any size.

## Multi-Media ad (D-8)\*

Published in print, online and/or digital formats; any size; submit ads in all formats run.

## Page 1 Design (D-9)

Front page of the publication only; not section fronts. Judged on editorial presentation, not ad design.

## Feature Page Design (D-10)

Includes any lifestyles, entertainment, or feature-style pages. Judged on editorial presentation, not ad design.

## News Page Design (D-11)

All news pages eligible, including lifestyles, entertainment and feature-style pages. Double-truck layouts are accepted. Judged on editorial presentation, not ad design.

## Sports Page Design (D-12)

Double-truck layouts are accepted. Judged on editorial presentation, not ad design.

## News-driven Informational Graphics (D-13)

General or sports-related informational graphics such as graphs, charts, maps, diagrams, etc.

## News-driven Art or Illustrations (D-14)

General or sports-related original art or illustration.

## Advertising-driven Special Section, in-paper product (T-1)\*

Any special section that is published and distributed in the publication at least once a year. This includes progress reports, school sports, bridal, back-to-school, lawn & garden, holiday greetings, recipe or cooking, school graduation, mall or shopping center, downtown, and fashion merchandising. A section may be any unit of four or more consecutive pages, standard or tabloid. Entries will be judged on basic idea, adaptability to other markets, organization and development of theme in the section and on the publication cover.

## Advertising-driven Special Publication, standalone (T-2)\*

Any special section that is published and distributed as a standalone product at least once a year. This includes custom publishing work, TMC, magazines, etc. A section may be any unit of four or more consecutive pages, standard or tabloid. Entries will be judged on basic idea, adaptability to other markets, organization and development of theme in the section and on the publication cover.

## News-driven Special Section (T-3) \*

A section of predominantly local copy on a single topic or theme, published no more than once each year (not advertorial) that is distributed with the publication. Two entries per publication. Judged for writing, editing, photography, graphics and design.

For files over 15MG, upload to Dropbox and provide a link. For publications with more than 20 pages, select 20 on page count.

## Special Niche Website (T-4) \*

Niche website or microsite developed for or by advertising. Entries will be judged on basic idea, layout, originality and effectiveness.

## Custom Publication (T-5) \*

Any publication created to benefit a client or partnership, distributed within the paper or as a standalone. This

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includes publications for community events or non-profits, Chambers of Commerce, Visitors Bureaus, Car dealerships, Anniversary pubs, Real Estate Associations, etc. A section may be any unit of four or more consecutive pages, standard or tabloid. Entries will be judged on basic idea, layout, originality and effectiveness. Must submit statement on how publication has impacted the client or partnership.

# Editorial CATEGORIES

## Online or Mobile Only

Entries were published on online or mobile platforms only.

### General Social Media Reporting (E-1)

Coverage of a planned news event or any non-breaking news story. Submit screenshots of interaction between a publication and its readers regarding a particular story. Entry should show a continuing effort by the new organization to reach its readers in a timely and accurate manner.

### Breaking News – Social Media (E-2)

Posts on a single breaking news item published on social media. Not planned or labeled as a series. Submit screenshots.

### Best Use of Interactive Media (E-3)

Presentation using digital media and cutting-edge technology in innovative ways to reach and engage the audience. May include features such as Google cardboard, video, interactive maps, podcasting, photo and slide shows, article archives, polls, transcripts, PDFs, blogs and community feedback.

### Online Blog Commentary (E-4)

May be staff or citizen created.

## News & Beat Reporting

Entries may be published in print, online or mobile platforms.

### Breaking News (E-5)

Coverage of single news event that is unplanned and unexpected. Submit one story or a group of stories that were published in the same issue, written under deadline pressure.

### General News Story (E-6)

Coverage of a planned news event or any stories that do not fit into one of the specialty categories (such as education, business, etc.) Submit one story or a group of stories in the same issue.

### Continuing Coverage (E-7)

Multiple stories on a single issue or news event published in more than one issue. Not planned or labeled as a series.

### Investigative Reporting (E-8)

A distinguished example of investigative reporting; emphasizing the originality of the subject, depth of reporting and clarity of writing. May be one or more stories. Supporting documents or a cover letter may be submitted.

### Local Government (E-9)

Single story or designated series that explains the impact of local government.

### State Government (E-10)

Single story or designated series that explains the impact of state government.

### Public Service (E-11)

Single story or designated series intended to spur action from the community. Supporting documents may be uploaded.

### Wild Card: Local Election Coverage (E-12)

Local news builds communities and local elections keep them strong. Coverage on local elections.

### News-driven Multimedia Storytelling (E-13)

Presentation supporting the telling of or enhancing the impact of a single news story. May include, but is not limited to, audio, video, animation, slide shows and sound bites.

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## **Business Reporting (E-14)**

Single story or a designated series.

## **Medical/Science Reporting (E-15)**

Single story or a designated series.

## **Education Reporting (E-16)**

Single story or a designated series.

## **Environmental Reporting (E-17)**

Single story or a designated series.

## **Arts/Entertainment Reporting (E-18)**

Single story or a designated series.

## **Religion Reporting (E-19)**

Single story or a designated series.

## **Growth & Land Use Reporting (E-20) \***

Single story or a designated series.

## **Public Notice Reporting (E-21)**

### **(no charge for entry)**

Single story or a designated series sourced from or using public notices (legal notices). Please include a copy of the public notice as part of your entry.

## **Commentary**

Entries may be published in print, online or mobile platforms.

### **Editorial (E-22)**

A single editorial.

### **Editorial Cartoon (E-23) \***

A single cartoon.

### **Local Column: Critical Thinking (E-24)**

Includes commentary, news-related or political columns.

### **Local Column: Feature or Humor (E-25)**

Includes advice, humor or feature-type columns.

## **Features**

Entries may be published in print, online or mobile platforms.

### **Feature Story: Profile (E-26)**

A single story.

### **Feature Story: Non-Profile (E-27)**

A single story.

### **Features-driven Multimedia Storytelling (E-28)**

Presentation supporting the telling of or enhancing the impact of a single feature story. May include, but is not limited to, print, audio, video, animation, slide shows and sound bites.

### **Series (E-29) \***

Must be planned and designated as part one, part two, etc., and must have run in a planned sequence.

### **Headline (E-30)**

Submit story with the headline.

## **Sports**

Entries may be published in print, online or mobile platforms.

**Please note: Sports Page Design is in Design section**

### **Sports Story (E-31)**

Sport news event coverage. May be a single story or a group of stories.

### **Sports Feature Story (E-32)**

Single story.

### **Multimedia Storytelling (Sports) (E-33)**

Presentation that supports the telling of and enhances the impact of a single sports story. May include, but is not limited to, audio, video, animation, slide shows and sound bites.

### **Sports Column \* (E-34)**

Includes commentary, features or humor columns.

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# Photography

## General News Photo (E-35)

A photo or group of photos in the same issue of a planned event, or any assigned photo or group of photos other than sports.

## Breaking News Photo (E-36)

A photo or group of photos published in the same issue, covering a single news event that is unplanned and unexpected, under deadline pressure.

## Feature Photo (E-37)

Single photo.

## Photo Series (E-38)

A group of photos published in the same issue on a single subject.

## Best Photo Gallery (E-39)

Present a minimum of four photos over a period of issues.

## Sports Photo (Sports Action) (E-40)

Single photo.

## Sports Photo (Feature) (E-41)

Single photo.

# Video

## General News Video (E-42) \*

Coverage of a planned news event or any stories that do not fit into another video category. Submit one video or a group of videos that were published in the same 24-hour period.

## Spot News Video (E-43) \*

Coverage of single news event that is unplanned and unexpected. Submit one video or a group of videos that were published in the same 24-hour period, written under deadline pressure.

## Features Video (E-44) \*

Single video.

## Sports Video (E-45) \*

Single video, action or feature.

## Continuing Coverage Video (E-46) \*

Multiple video stories on a single issue or news event. Not planned or labeled as a series.

## Editorial / Blog Video (E-47) \*

Single video.

## Special Event Video (E-48) \*

Single video of a one-time event.

# Personnel CATEGORIES

## Editorial Rookie of the Year (E-49)

This award honors a new journalist with less than 18 months' experience in the field. Submissions should include three to five clips of that reporter's work, a letter of recommendation from his or her manager, including date of hire, and a recent headshot. Managers: Please be specific in what has impressed you about the reporter, and what s/he has contributed to your publication(s). The panel of judges will bestow one award across all divisions.

## Annual Designer of the Year (D-15)

Submit a body of work (8-10 pieces) from a single designer from the contest cycle, showing creativity and ability to design across platforms. Requires letter of recommendation from manager and recent headshot of nominee. One award will be given across all divisions for 2022 work.

## Annual Salesperson of the Year (R-6)

This award honors a sales executive that runs circles around their peers. Nominations in this category require a short synopsis of how the nominee best matches the criteria during the contest cycle and a recent headshot of nominee. One award will be given across all divisions for 2022 work. Nominations will be evaluated on the following:

- Set and exceeds goals
- Customer relationship-builder
- Successful and consistent sales record
- Understands client business
- Maintains agency/client contact – before, during and after the planning/buying season
- Responsive to clients' needs
- Regularly bring new ideas to clients
- Provides strong alternative recommendations to clients

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- Understand the competitive landscape
- Understand and applies marketing prowess in sales

### **Sales Rookie of the Year (R-7)**

Award honors a new sales executive with less than 18 months' experience in the field. Nominees should show revenue generation, sales expertise and initiative. Include recent headshot of nominee. Submit letter of recommendation detailing accomplishments and including start date. One award will be given across all divisions.

# **Organization-wide AWARDS**

### **General Web Site Excellence (E-50)**

A panel of judges will visit the website and evaluate it according to the following criteria: (1) social media and engagement (2) local news coverage (3) navigation and design, (4) multi-media/data visualization, (5) mobile responsive design.

### **James S. Keat**

### **Freedom of Information Award (E-51)**

Body of work, which may include news stories, columns,

editorials, or documents, that shows a news organization's efforts to (1) gain access to public records; (2) pursue open meetings; or (3) address other FOI issues. Resources available to each entrant shall be considered by the judges. Please include a summary letter describing the arc of the work and the effect the work had on the public. A panel of judges will bestow one award across all divisions.

### **Courage in Journalism Award (E-52)**

A free press cannot be swept aside or silenced. This award honors acts of courage in journalism and strength in adversity while uncovering truth. The Courage in Journalism Award was established in memory of those killed at the Capital-Gazette in Annapolis in 2018 and in honor of those who survived. Please include a summary letter describing the situation -- the adversity faced and the actions taken by a journalist or news company to push forward -- and the effect the work had.

### **Best Moves (E-53)**

What was the most important thing your organization did this year? Ideas implemented could be from advertising, circulation, or the newsroom. Please include a summary letter describing the initiative and the effect it had on your operation, including any supplementary materials. Selected ideas will be presented in a roundtable format and will be voted on at the awards event.

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